PRESIDIO<sup>®</sup> SOLUTIONS BRIEF

## **Cloud Modernization**

# Rapid Migration Offering for Azure VMware Solution (AVS)



#### THE CHALLENGE

Integrating public and private cloud platforms poses unique obstacles that organizations must overcome to reap the benefits of a hybrid cloud environment fully. For customers with a significant investment in VMware virtualization software, support, and skills, the challenge becomes how to take advantage of that investment best while leveraging the benefits of cloud computing.

#### THE SOLUTION

Presidio offers a Rapid Migration Offering for Azure VMware Solution (AVS) that enables customers to quickly migrate their existing virtual machines between their on-premises data center and the AVS software-defined data center (SDDC).

Using Presidio's Rapid Migration Approach, customer virtual machine migrations are performed with minimal downtime and minimal customer impact or risk.

#### **KEY BENEFITS**

Presidio's Rapid Migration for AVS addresses the following:

- Optimize Migration effort and duration for rapidly and efficiently migrating virtual machines with minimal downtime and minimal customer impact or risk.
- It provides a foundational step towards complete transformation to Cloud Native solutions by providing secure, easily maintained, and familiar VMware modernization tools.
- VMware Cloud workloads can accelerate an organization's transformation goals by migrating their vSphere-based environment to the cloud.
- Once migrated, Enterprises that host VMware workloads can accelerate their business transformation goals by managing their environment in the cloud or continuing to modernize towards a fully cloud-native platform.
- Ensures investment in resource training is well-spent by allowing skills to manage VMware internally on a new platform.



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#### WHAT MAKES US DIFFERENT

#### **Microsoft Relationship**

Presidio's Microsoft team has designed, developed, and deployed the full-range of Microsoft solutions to support digital and cloud transformation initiatives - from end-user productivity to full cloud-native workload re-factoring.

- Over 300 Microsoft Certifications
- Over 400 Microsoft Engineers

Presidio's Microsoft team has designed, developed, and deployed the full-range of Microsoft solutions to support our clients' digital and cloud transformation initiatives – from end-user productivity to full cloud-native workload re-factoring.

**Client Satisfaction-centered Approach** – To solving business challenges.

**Comprehensive Suite of Cloud Offerings** - To cover most on-prem, hybrid-cloud and multi-cloud needs. This empowers clients to consolidate their IT support needs under one partner.

**Flexibility** - Multiple offerings available that allow clients to take advantage of only the services they need, enabling a customized model.

**Adaptability** - Every client's cloud needs will change over time as digital transformation evolves. As new challenges and opportunities arise clients can rapidly adapt to fit the size and specific goals of the business.

**Cost Optimization** - By leveraging Presidio's expert knowledge and experience, clients can avoid overprovisioning or underutilization of Azure resources, ultimately reducing cloud costs.

### **WHY PRESIDIO**

At Presidio, speed and quality meet technology and innovation. With a decades-long history of building traditional IT foundations and deep expertise in automation, security, networking, digital transformation, and cloud computing, Presidio is a trusted ally for organizations across industries.

Presidio fills in gaps, removes hurdles, optimizes costs, and reduces risk. Presidio's renowned technical team develops custom applications, provides managed services, enables actionable data insights, and builds forward-thinking solutions that drive extraordinary outcomes for clients globally.

Presidio is recognized by industry leaders as a premier provider of digital transformation solutions built on secure digital infrastructure deployed in a hybrid cloud world. Presidio attracts best-in-class Cloud Architects and engineering resources with the experience and knowledge to get it done right the first time.

- Thought leadership across a broad span of cloud technologies
- Experience in architecting, implementing, securing, and managing any digital transformation needs
- Multi-discipline experts provide for a broad view of client's potential vulnerabilities
- Deep engineering bench and broad technology services solutions provide domain expertise and consistent deliverables
- Close integration between design, delivery, and customer experience teams results in professionally implemented solutions for your unique needs.

Presidio's Cloud Practice covers a broad portfolio of Cloud services. Our highly skilled and tenured practitioners maintain leading industry certifications, provide thought leadership and practical industry experience. We have conducted thousands of engagements across all major industry segments. Getting started with Presidio is easy. Let's explore how we can optimize your business.

Contact Presidio today: www.presidio.com