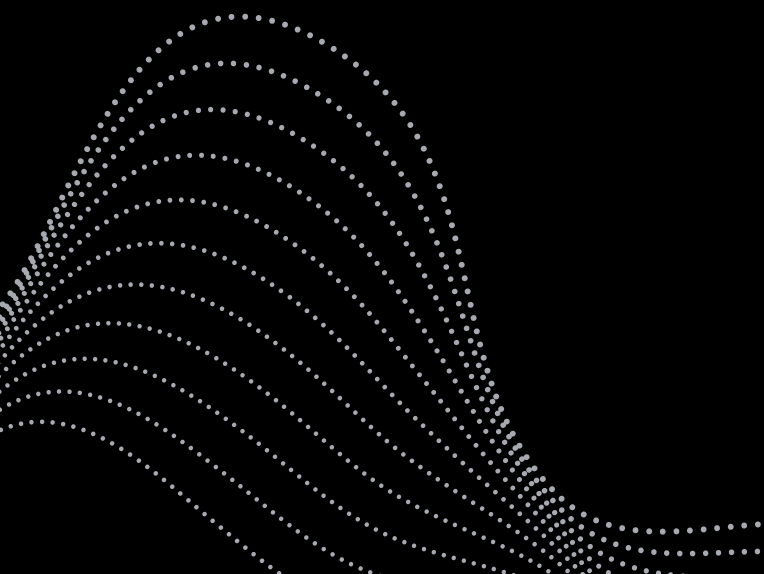


# Streamlining SASE: EliteOps Simplifies and Accelerates Business Transformation

EliteOps transforms how businesses deploy and benefit from Secure Access Service Edge (SASE) solutions like Zscaler. Many companies struggle to realize the full potential of SASE due to legacy deployment strategies, lack of resources, competing priorities, or inadequate support. With our unique approach, which has been pressure-tested on over one million Zscaler users, we help our customers achieve rapid, measurable outcomes and a significant return on investment (ROI) on the industry's leading SASE platform.

Our mission is to deliver tangible business gains and outcomes. For this reason, eliteOps's unmatched technical talent and resources stay engaged until customer success is guaranteed. Our interests are always your interests.

## Ensuring Success with Expertise Throughout Your Solution Lifecycle



### STRATEGY

Tailored SASE strategies aligned with your business goals and challenges



### ARCHITECTURE

Customized solution designs leveraging extensive Zscaler expertise



### ENGINEERING

Efficient deployment using advanced automation tools and best practices



### SUPPORT

Continuous expert support to ensure smooth operations and prompt issue resolution

At EliteOps, we ensure success by providing a seamless and collaborative effort from start to finish. Our dedicated team of world-class experts works together across all phases—Strategy, Architecture, Engineering, and Support—ensuring that your SASE deployment is smooth and efficient.

With EliteOps, you get:

- **Continuous Engagement:** Our experts stay with you throughout the journey, ensuring consistent and effective collaboration, unlike a pre-sale/post-sale model where resources are disjointed and leave.
- **Integrated Solutions:** From strategy to deployment and support, every phase is interconnected, creating a cohesive and efficient process, in contrast to siloed efforts in traditional approaches.
- **Advanced Automation:** We leverage advanced automation tools to expedite deployments and maintain best practices, unlike isolated support systems that lack continuity.
- **Proactive Support:** Our support team promptly addresses issues, ensuring smooth operations and continuous improvement, avoiding reliance on vendor support alone.

This integrated method creates an operational wheel that keeps turning, aligning your SASE deployment with your evolving business needs and delivering lasting success. By combining all these elements, EliteOps ensures that your SASE deployment drives business transformation and success, overcoming the limitations of traditional, fragmented delivery efforts.

## Proven Process: From Strategy to Success

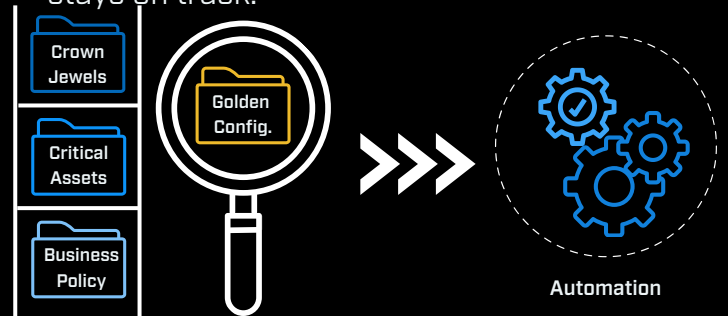
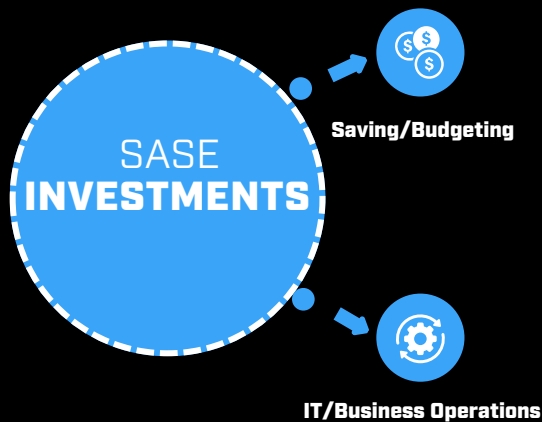
Our approach integrates value assurance-based strategy, architecture, deployment engineering best practices, and ongoing support to provide a comprehensive solution tailored to your unique needs. We prioritize transparency, reinvest our profits into service enhancements, and focus on delivering tangible outcomes. Our company is run by technologists, ensuring that every dollar spent contributes to your success.

**Strategy:**  
**Ensuring ROI and Value**

We start by being upfront about the costs and benefits of your SASE project. Our value assurance element is not just about providing a product; it's about making sure you get real ROI that offsets the cost of change. We provide transparent pricing and reinvest our profits back into services to operationalize your SASE deployment effectively, improve outcomes, and guarantee your success.

**Engineering:**  
**Deployment Automation Best Practices**

During the deployment phase, we allocate the best resources in the world to your account. Our team follows best practices to ensure Zscaler is deployed with minimal impact on your business, utilizing advanced automation tools for Zero Trust policy (Zscaler Private Access) and best practices configurations for Zscaler Internet Access. Unlike traditional deployments, we don't just enable features gradually. We find the optimal configuration for your business from day one and systematically roll out groups of users and business units. Our strategists and architects remain involved throughout the process to ensure your plan stays on track.



**Architecture:**  
**Comprehensive Planning**

Our architecture phase is divided into four critical areas: Users, Workloads, IoT/OT, and Third Party. We assess your current state and collaborate with you to envision the future. Next, we create a phased plan for each section, ensuring your success. This plan encompasses not only architecture but also governance, providing you with a robust framework to operate within.

**Support:**  
**Simplified OnGoing Solution Management**

Managing SASE can be a significant drain on your resources. That's why EliteOps offers customizable support packages that scale up and down to handle ongoing management. Our team is dedicated to ensuring that your SASE environment runs smoothly, allowing your internal resources to focus on other critical tasks.

