

## The Future of Marketing

# **CX & CMO Think Tank**

# **SPEAKERS**



Steven Lowe Former VP, Brand Marketing Acuity Brands



Imran Hussain
Director, Global
Marketing Strategy



Amen Boyd
Digital Marketing
Director
Flowers Foods



David LaRue President CEO Directroad



Tamar Beresford AVP, Digital Strategy Nasdaq



Yosra Saleh VP Digital Marketing Potbelly Sandwich Works



Jelena McMillan AVP Marketing MiMedx



Steven Nghe
Head of Marketing &
Communications
Kloeckner Metals



Anita Geller SVP Marketing & Communications United Way of Greater Atlanta



Revanth Yamarthi Head of Direct Marketing & Marketing Analytics BlueVine



Rachel Savage
VP Marketing
MiMedx



David Wolff CMO 911 Restoration



Tyler Lederer-Plaskett Video Marketing Advisor & Head of Culture PlayPlay



Angela Hoidas Former VP, Marketing & Communications Epiq



Michael Kogon CMTO PullAPart



Kimberly Massey Former CMO LifeWay



Yasmine Ndassa VP Data Strategy & Analytics Sylvan Road Capital LLC



Amy Comeau VP Marketing Emory Healthcare



Chief Transformation Officer Visionographers



CMO 911 Restoration



Amen Boyd
Director, Digital
Marketing
Flowers Foods

**Click Here to Register** 



Eastern Time

Registration

10:30 AM-11:00 AM

**Morning Networking** 

11:00 AM-11:30 AM

**Opening Remarks** 

11:30 AM-11:35 AM

### **VISION VOICES KEYNOTE**

## 7 C's of Change

11:35 AM-11:50 AM

With over thirty years of change leadership experience, Walt Carter shares insights that will help you in your transformation journey: Maslow's Breakdown

The critical nature of vision

Leaders at every level

And more from his international bestseller, We Can't Stay Here.

#### **PANELISTS**



### **KEYNOTE PANEL**

# Elevating Experiences: The CMO's Guide to Harnessing AI for Unparalleled Customer Engagement

Chief Marketing Officers (CMOs) need to explore the transformative impact of artificial intelligence on customer experience. In this dynamic discussion, we will unravel the strategic integration of AI technologies to not only meet but exceed customer expectations. Delve into practical insights on leveraging AI to personalize marketing strategies, optimize customer journeys, and create seamless, data-driven interactions. Discover how leading-edge AI applications can empower CMOs to cultivate deeper connections with their audience, foster brand loyalty, and drive marketing innovation in the ever-evolving digital landscape. This session is your gateway to unlocking the full potential of AI for unparalleled customer engagement and brand success.

### **CHAIR**



Angela Hoidas Former VP, Marketing & Communications

### PANELISTS



Michael Kogon CMTO PullAPart



Yasmine Ndassa VP Data Strategy & Analytics Sylvan Road Capital



Revanth Yamarthi Head of Direct Marketing & Marketing Analytics

### **DISRUPTOR**

# Beyond the Video Experts: Scaling your Video Creation In-House to Drive Real Results

With 84% of consumers stating they've been influenced by a brand video in their buying decisions, there's no denying the power of video in marketing and comms. But getting started with (and scaling) video creation can be inefficient and costly, especially when outsourced. The solution? In-house video creation.

In this session, we'll discuss the many benefits of setting your team up for success in creating your videos in-house and how to get

11:55 AM-12:40 PM

12:45 PM-1:00 PM

started.

Talking points include:

How to reduce video creation time with templates and automation tools Increasing output quality with brand ownership & agility toward always-shifting trends How to measure the impact and cost savings of in-house video creation And much more.

### **PANELISTS**



### **Lunch & Networking**

1:00 PM-2:00 PM

2:00 PM-2:15 PM

### **VISION VOICES**

# Is Redefining/Relabeling Marketing Leadership in Modern Enterprises What We Really Need?

In recent years, leading companies have been eliminating the CMO or Head of Marketing position to better align marketing with overall business growth, customer experience, and commercial activities. This shift involves assigning marketing responsibilities to roles such as Chief Commercial Officer (CCO), Chief Growth Officer (CGO), or Chief Customer Officer (CCO), aiming to streamline operations and improve efficiency. This session will explore whether current marketing leaders are already fulfilling these broader responsibilities and what this change means for the future of marketing leadership. Additionally, we'll discuss the importance of marketing leaders having a strategic plan to market to internal stakeholders, particularly the CEO and CFO, before focusing on external audiences. Join us to understand how marketing can drive business success in this evolving landscape.

### **PANELISTS**



### **FIRESIDE CHAT**

Strategic Insights: Maximizing Revenue Streams

2:20 PM-2:55 PM

### through Digital Platform Monetization

Unlock the secrets to turning your digital presence into a lucrative venture with this session tailored for CMOs and marketers. Delve into a comprehensive exploration of diverse revenue models, cutting-edge customer engagement techniques, and data-driven strategies that empower businesses to seamlessly monetize their online platforms. Attendees will walk away with invaluable insights into innovative methods, positioning their brands for sustainable profitability and dynamic growth in the fiercely competitive digital marketplace.

**CHAIR** 



David LaRue President CEO

#### **PANELISTS**



Steven Lowe Former VP, Brand Marketing Acuity Brands



Rachel Savage VP Marketing MiMedx

### **PANEL**

# 2024 New Age Strategies: Elevating Customer Experiences, Aligning Marketing Initiatives with Customer-Centric Approach

Explore innovative approaches to enhance customer experiences by aligning marketing strategies with a customer-centric mindset. This round table discussion will delve into proven strategies, emerging trends, and collaborative insights from CMOs and Customer Experience Leaders, fostering a dynamic exchange of ideas to drive meaningful connections and brand loyalty in today's competitive landscape.

#### **CHAIR**



Angela Hoidas Former VP, Marketing & Communications

### **PANELISTS**



AVP Marketing
MiMedx



David Wolff CMO 911 Restoration



Amy Comeau VP Marketing Emory Healthcare

# **Networking Break**

3:45 PM-4:05 PM

3:00 PM-3:45 PM

### **PANEL**

# **Embracing Omni-Channel Marketing: Navigating Seamless Customer Experiences Across Platforms**

4:05 PM-4:45 PM

Dive into the realm of omni-channel marketing as CMOs and marketers discuss the intricacies of crafting cohesive customer experiences across diverse platforms. This session will explore strategies for seamless integration, personalized messaging, and data-driven insights to enhance customer engagement and loyalty in the ever-evolving landscape of multi-channel marketing.

**CHAIR** 





David LaRue President CEO Directroad



Kimberly Massey Former CMO LifeWay



Director, Global Marketing Strategy INSIGHTEC

### **Closing Remarks & Raffle Giveaway**

4:45 PM-4:50 PM

## **Cocktail Reception**

4:50 PM-5:30 PM

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